

The Reflector - Edition 11



DID YOU KNOW?

WE ARE OFFERING ONLINE TRAINING + CONTINUING
EDUCATION CREDITS VIA ZOOM / GOTOMEETING

EMAIL OR CALL YOUR SALESPERSON BELOW TO SCHEDULE!

NEW - 3D PRINTING BY



RECYCLE, REDUCE, REUSE

Tailored luminaires for a circular economy

Mass-market, on-demand tailored luminaires that can be recycled.
Sounds too good to be true?
It's not.



Signify enables customers to custom-design or tailor their luminaires.

We then 3D print and deliver a quality product, fast.

Our service saves on time, energy, waste in manufacturing, packaging and transportation. 3D printing paves the way for more innovative designs with more complex shapes and colors. These are available digitally for on-demand production and stored to allow easy modification and adaptation. What's more, all our 3D printed Philips luminaires are recyclable, specifically designed for a Circular Economy.

It is lighting by Signify – but not as you know it.

MORE ABOUT 3D PRINTING BY
SIGNIFY

FOR ALL YOUR PLANT GROWTH NEEDS



GROWER'S CHOICE
It's the **RIGHT** Choice

HORTICULTURE LIGHTING FIXTURE

TOTAL CONTROL

The [ROI-E420](#) is controllable with Grower's Choice Master Controllers and is compatible with all quality master controllers.

Cultivators can set the fixture to turn off and on at

desired times, program sunrise/sunset settings, program dimming options and set protective fail safes to dim or turn off fixtures in the event of excessive room temperatures, such as in the event of HVAC failure, potentially saving gardens from heat damage.



*Visit Grower's Choice
Website*

WE KNOW HOW TO PICK 'EM

PAGEONE

LIGHTING

Impression



*Click Here for Impression
Specifications*

PageOne Furnishing and Lighting is a North American subsidiary of its manufacturer focused on decorative lighting. Since 1996, the manufacturer has strived to create the best quality of original designs while providing outstanding service. PageOne offers a collection of lights of unique and modern design. The company is devoted to manufacturing lights of excellent craftsmanship with the combination of LED technology. Energy-saving and environment protection are their main focus, along with providing an exceptional customer service.



*Visit PAGEONE Lighting
Website*

You bring the opportunity...we'll bring the food.



Series MHW – High Output Wall Mount



A powerful LED fixture designed for interior or exterior wall mount. Dual function operation in either emergency or optional normal on mode, powered from the Signtex Central Battery System at 24VDC.

[More About](#)

Let's Do Lunch!

Even if we can't be there with you, we can still do a Lunch 'N Learn. We'll send lunch for everyone to enjoy while we present the newest products Signtex Lighting has to offer via a casual webinar.

Contact your salesperson below to set up date.

NEW NEWS



CRN1



SO

New 1x1 LED Confinement Fixtures

Introducing new CRN1 and SO LED fixtures

The CRN1 and SO LED Series are now available in our [correctional lighting](#) section. These two fixtures are for use in recessed flange (CRN1) or surface mounted (SO) applications. The CRN1 and SO cut sheets have additional information on page two with lumen output options and lens thickness multipliers. You will begin to see lumen output options and the lens multiplier on other correctional cut sheets where internal and external lenses are available. Thank you for your continued support and please let us know if you have questions on the CRN1, SO, or any of our other fine products.

[Visit the L.C.Doane Website](#)

For questions regarding these any of these products, please call our office 314-524-4424 or email your salesperson:

[Jason McGaughey](#) (314-239-2670)
[Brendan Schwarz](#) (314-602-4240)
[Teresa Vitale](#) (636-795-9932)
[Matt Miller](#) (314-873-4411)
[Dave Meglio](#) (314-610-7139)
[Ed Snyder](#) (314-283-2861)
[Jason Kyle](#) (314-805-2323)

Employee Spotlight

BRETT PARRA



Brett grew up in Fenton, Missouri and went to Rockwood Summit High School. He received an Associate's Degree from Moberly Area Community College in Columbia, Missouri on scholarship and then went on to get a Bachelor of Science in Soil, Environmental and Atmospheric Sciences from the University of Missouri at Columbia. During his undergrad, he conducted research for the U.S. Geological Survey and for the Missouri Department of Conservation. After graduation, he then moved back to the St. Louis area to work for Monsanto (now Bayer) as a Research Lab Associate before progressing to The Missouri Department of Natural Resources as an Environmental Compliance Specialist. We consider him a bit of a Brainiac. His environmental experience and energy-related background has been instrumental in his success in the lighting industry.

In his second year as a Lighting Quotation Specialist for Meglio, his primary responsibilities include quick quotations and project estimates, particularly in design-build applications where a distributor or contractor lays out what type of lighting is needed without a lighting schedule. He then uses his vast product knowledge to provide recommendations and pricing for what he believes best fits the situation. Every project is different which makes the job challenging at times. As the quotation proceeds to an order he then manages the project until delivery. He has high aspirations and hopes to one day join the outside sales team. We look forward for him to have a long career with Meglio.

If you see Brett doing something he shouldn't, he says you can blame it on his twin brother. His free time is spent with his beautiful wife Kelsey (whom he considers way out of his league), his dog Leia Skywalker, and his feisty but loving cat Luke Skywalker. He and his wife love the outdoors and take every chance they can to go hiking, camping, and exploring. During the weekends you can usually find him busy with his incredible group of friends. During his free time he also enjoys playing recreational sports like softball and bowling as well as video games, but most importantly he likes trying to make his wife as happy as he can.

Tell us about a Meglio employee that went above and beyond &
be entered to win one of five \$25 Visa Giftcards.
Email response to Teresa Vitale, tvitale@meglio.com

