

The Pipeline - Edition # 18 East



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ONLINE TRAINING*

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PLAY BRAINIAC BONUS BUCKS

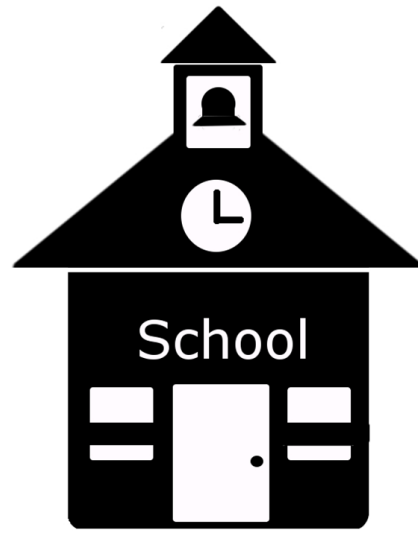
Win Chances in a Drawing for a **\$25** Gift Card
\$\$ Look for the Double Dollar Sign **\$\$**

HOW TO PLAY

Look for the **\$\$** questions in each article. Then send an email to Tom Kyle at tkyle@meglio.com with the correct answers. Please put **Brainiac Bonus Bucks** in the subject line. You will get one chance for each correct answer. In other words, if you get all four answers correct, you get your name in the drawing four times. Answers and winners will be announced in the next Pipeline newsletter.

Edition #17 Brainiac Bonus Bucks Winner is
Brandon Jett - Butler Electric
 Congratulations Brandon!
 You receive a \$25 Gift Card

Get a Jump Start on Wire & Cable Basics!



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ACADEMY**

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We are excited to launch our new, state-of-the-art manufacturing and distribution facility in Houston's Generation Park. This new facility will enhance our capacity and industry-leading service levels nationwide.

DEDICATED TO SERVICE

For over five decades, we've been committed to best-in-class performance and maintaining our founding cornerstones. By doubling down in Houston, we are establishing a modern launchpad for the next 50 years.

More about our new
facility



Watch the 1:41 DRC Wired Video Below



GreenMAX[®] DRC

Distributed Room Control System

Learn More about GreenMAX DRC
Wired



GreenMAX[®] DRC Wireless Family



Secure, Simple, Scalable Commercial Lighting Control Solutions

GreenMAX® DRC Wireless room controllers use a wireless mesh networking for communication between devices for configuration and backbone connectivity. All fully configurable from the GreenMAX DRC App.

Watch the 1:13 DRC Wireless Video Below



Learn More About GreenMAX DRC
Wireless

Visit the Leviton Website

\$\$ 2. True or False: *Leviton has two showrooms: one in New Orleans and one in San Francisco.* \$\$

More Options - Fewer SKU's

MaxLite®
A NEW WAVE OF LIGHT

MaxLite has been a leading global manufacturer

of energy-efficient lighting solutions since 1993.

Watch the :49 MaxLite Overview Video Below



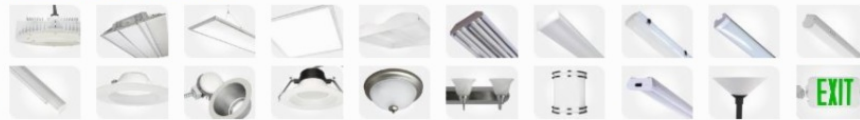
One of the first movers into LED technology in the industry, MaxLite offers an extensive line of quality, certified indoor and outdoor LED lamps and luminaires.



LED LAMPS & TUBES



INDOOR LED FIXTURES



OUTDOOR LED FIXTURES & POLES



Go To Maxlite Online Catalogs

Visit Maxlite Website

\$\$ 3.Experience is important.
Do you know what year Maxlite was founded? \$\$

Find Out Why Everyone's Switching to MC Glide

AtkoreTM
AFC Cable
Systems

Visit the Atkore website

MC GLIDETM

Watch the 4:37 MC Glide Video Below



\$\$ 4. True or False: The biggest reason contractors are switching to MC Glide all across the country is because of all the time it saves on the jobsite. Visit our website above to find out. \$\$

Meglio Employee Spotlight

Jason Heisler

“Paper or Plastic?” That’s the question Jason Heisler asked over and over again while working at Schnucks throughout his Bishop DuBourg High School career in South St. Louis. He wasn’t the most famous person in his class though. That honor goes to his classmate Jack Dorsey, Twitter founder and famed entrepreneur. Jason kind of claims his fame with the record as



the youngest department manager at Best Buy where at the age of 19 he honed his natural sales skills and became the head of the car audio department. What he is thankful for is that his 12 years off and on there led him to the Geek Squad which set him on the path of designing home theater systems.

Although a little late to the game and in his 30's in a class of 18 year-olds, Jason was valedictorian and top of his class with perfect attendance at Ranken Technical College where he earned his Associates Degree in Electrical System Design. An interview with Steve Ward and Scott Anderson (who is now with Meglio) led to

a six-month internship with Ward & Burton Lighting. In his eight years with that organization, he really enjoyed working with Crestron and Color Kinetics doing programming and designing. However, just as the LEC-Ward & Burton merger was underway, he received an offer from a St. Peters company called Elite Enterprises designing A/V systems in both commercial and residential applications. Since the landscape and line card at LEC was changing dramatically, he felt it was a good time to make a change. It was after only two years with Elite that in conversations with Scott Anderson by then at Meglio, he learned that this is where he needed to be. Years back, while still at Ward & Burton, he participated in the IES project "Light Up St. Louis" and ended up on a team with Dave Meglio. Jason really liked working with Dave and looked forward to working with him again.

When he is not working Jason likes to spend time with his wife of ten years, Becky, and his 7 year old son, Jax (short for Jackson). Becky is a long time zookeeper at the St. Louis Zoo; giving her skills that come in handy in dealing with Jason and Jax. Jason has always been into cars and right now, is restoring a '91 Mustang which is his fifth Mustang project out of the over 50 cars he has owned. He also has a 2004 Volvo S60R that he is bringing back to life. Needless to say, one of his favorite movie genres is car movies. He is also a SciFi fan and a Star Wars geek which he now finds all the more fun since his son Jax is a fan as well. Another hobby he now shares with Jax is remote controlled cars, trucks, airplanes and drones. His first move after winning the lottery would be to buy a nice house not too close to the city with a huge garage, maybe 12 bays with a couple of lifts. Then he and his wife would travel with Australia being a likely destination as that is where they spent their Honeymoon. Something else not too many people know about Jason is that he had a brief stint as an actor/model and even made it onto a Budweiser billboard; but we like the role he plays now as the Controls Specialist at Meglio. You can reach Jason on his cell at 314-215-6708 or email him at jheisler@meglio.com.

Tell us about a Meglio employee that went above and beyond & be entered to win one of five \$25 Visa Giftcards.

Email response to Tom Kyle, tkyle@meglio.com

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Brainiac Bucks Answers

Edition #17 East

\$\$ 1. Which Genlyte product line specializes in exit and emergency lighting solutions? \$\$
Chloride

\$\$ 2. True or False:

The Hammond Eclipse Series can be used indoors and outdoors.

(Watch the video above for the answer) \$\$

True

\$\$ 3. Experience is important.

Do you know what year Thomas Jefferson Cope introduced the first cable tray to the electrical industry? \$\$

1948

\$\$ 4. True or False: SSI specializes in only the manufacture of surge protection devices.

Visit our website above to find out. \$\$

True

\$\$ 5. How many hours of recorded footage does the Atlas Security App have available?

A. 24 B. 72 C. 168 \$\$

C. 168

