

The Reflector - Edition 17 East



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Play MindMasterMoney

*Win Chances in a Drawing for a \$25 Gift Card
\$\$ Look for the Double Dollar Sign \$\$*

HOW TO PLAY

Look for the \$\$ questions in each article. Then send an email to Tom Kyle at tkyle@meglio.com with the correct answers. Please put MindMasterMoney in the subject line. You will get one chance for each correct answer. In other words, if you get all five answers correct, you get your name in the drawing five times. Answers and winners will be announced in the next Reflector newsletter.

Lisa Hill
Randy Burkett Lighting Design
Congratulations Lisa!
You receive a \$25 Gift Card

A new look
A new website



UltraLights

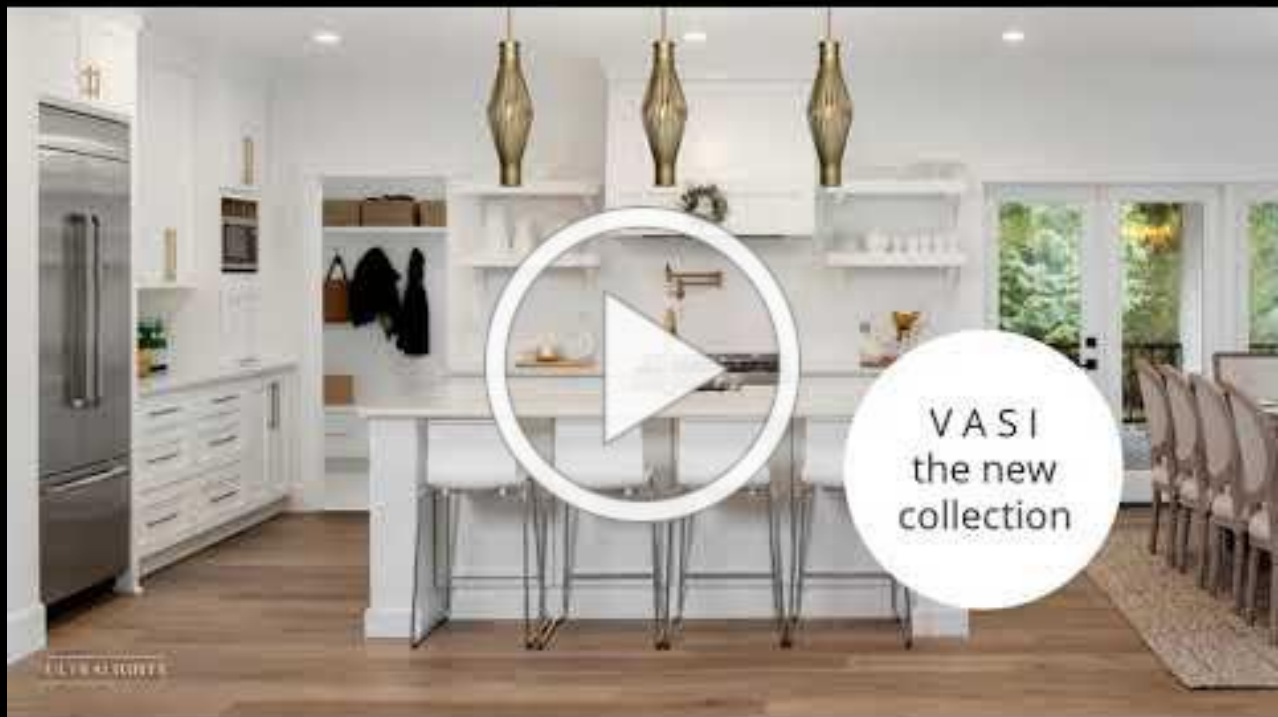
Vasi



We make beautifully crafted commercial
and residential decorative lighting.

American made and built to order, our lighting meets a higher standard – yours.
Our promise is to make your unique vision a reality.

View the Vasi Collection :30 Sec Video Below



[Click Here to Learn More About the Vasi Collection](#)



[Click Here to Visit the New Ultralights website](#)

\$\$ 1. Where in America is Ultralights commercial and residential lighting built? \$\$



Validated



Signify and Boston University
validate effectiveness of Signify's
UV-C light sources on
inactivating the virus that causes

COVID-19

[Read The Complete Press Release](#)

UV-C lighting has the power to disinfect air, surfaces and water

- Test results show that the virus could no longer be detected after seconds of exposure
- Signify to make its UV-C lighting technology widely available to other lighting companies
- Signify has been at the forefront of UV technology for more than 35 years

[Click Here to See Signify/Alkco Germicidal UV Application Products](#)

[Watch the 2:14 min UV-C Video Below](#)



[Click Here to Explore the Possibilities](#)

\$\$2. True or False: In laboratory testing Signify/Alkco light sources inactivated 95% of SARS-CoV-2 virus on a surface in a matter of seconds. \$\$



Simplistic Elegance

NLS
LIGHTING

TRAC

COLLECTION



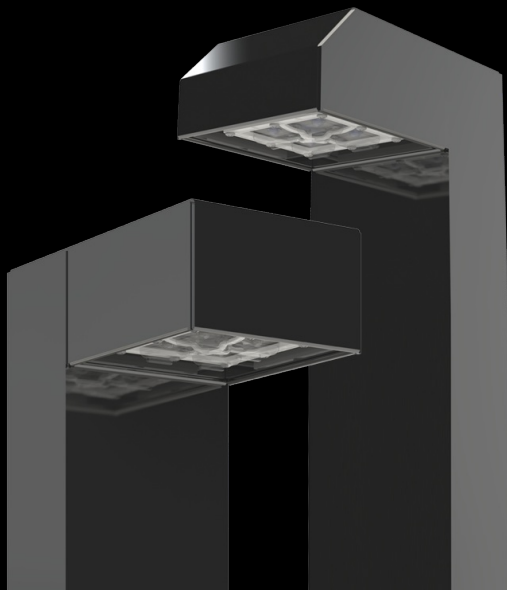
The TRAC Collection of products, designed to meet the stringent desire of architects and specifiers for ultimate design flexibility.



Giving ability of architectural design freedom, and the simplistic elegance of the rectilinear form.



Architectural styles complemented with high performance optics in the family of products



including bollards and
wall sconces to provide
consistent design
philosophy

[Click Here for More About the TRAC
COLLECTION](#)



[Download the TRAC COLLECTION Brochure](#)

[Visit the NLS Lighting Website](#)

\$\$ 3. NLS Lighting products are proudly American-
made in what state? \$\$

A Super Performance

SPORTSBEAMS



**RAYMOND JAMES
STADIUM**
THE BIG GAME STANDARD

Raymond James Stadium Provides Revolutionary, State-of-the-Art LED Lighting for Fans and Players Alike

Raymond James Stadium, located in Tampa Bay, Florida, is a 65,000-seat stadium that is home to the Tampa Bay Buccaneers, University of South Florida Bulls football, Outback Bowl, Monster Jam, Gasparilla Bowl and the Sunset Music Festival.

With the greatest show on earth taking place at Raymond James Stadium in 2021, they wanted lights that would make history.

Serving as the first stadium in the world to utilize both tunable white and full RGB capable lights throughout the entire stadium, Raymond James Stadium will be remembered as pioneers in the sports lighting industry.

**Read More About the Super Bowl
Show**

Download our Technologies
Brochure

Download our Products
Brochure

Are you a fan of the lights at Super Bowl LV?

Then you'll love the same exact lights at Troy Buchanan High School in Missouri.

Our Chromabeams 900 fixtures are manufactured to be the best, most intuitive, and most financially accessible RGBW sports lighter on the market.

Jaw-dropping, awe-inspiring color displays aren't just for the big leagues anymore!



View the Run Through the Color Cycles at
Troy Buchanan High School (:33 sec.)

SPORTSBEAMS

Visit our website

\$\$ 4. How many RGB color options are available

on the Chromabeams 900 fixtures via digital command at Raymond James Stadium? a. 100,000 b. 500,000 c. 2,000,000 \$\$

Indoor and Outdoor

Signify



[Click Here to go to the Genlyte Solutions website](#)

Genlyte Solutions is a collection of industry-leading luminaire brands within Signify North America.

Our wide range of indoor and outdoor connected lighting products and solutions are designed to support a variety of commercial, industrial and residential applications.

Click on the logo below to go to the brand website

INDOOR

ALKCO

CHLORIDE

by Signify

Day-Brite

CFI

by Signify



by Signify

LIGHTOLIER

by Signify

OUTDOOR



by Signify

HABCO

by Signify

LUMEC

by Signify

Stonco

by Signify

\$\$ 5. Which Genlyte product line specializes in exit and emergency lighting solutions? \$\$

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SALESPERSON BELOW TO
SCHEDULE!*

AIA CEU HSW Training



Waldmann Lighting is offering AIA accredited training programs in Health, Safety and Wellness. You can schedule your training by contacting your salesperson below.

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website



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Waldmann Lighting is an AIA Continuing Education Provider

Employee Sensory Considerations and Customization

Course Number - WL001

1 LU|HSW

- | | |
|-----------------------|---|
| Learning Objective 1 | Describe how space, sound and light impact employee workplace behavior, satisfaction and health. |
| Learning Objective 2: | List the opportunities for increased efficiency through lighting. |
| Learning Objective 3: | Explain the benefits of flexible lighting for progressive work spaces and employee well-being. |
| Learning Objective 4 | Discuss the advantages of pendant, task and freestanding luminaires for workstation-centric lighting solutions in new and existing interiors. |



For questions regarding any of these products or training,
please call our office 314-524-4424,
contact your salesperson directly
or use the email link below:

| | |
|--|--------------|
| <u>Mike Meglio</u> | 314-570-7454 |
| <u>Dave Meglio</u> | 314-610-7139 |
| <u>Jason McGaughey</u> | 314-239-2670 |
| <u>Brendan Schwarz</u> | 314-602-4240 |
| <u>Courtney Sheets</u> | 314-229-5659 |
| <u>Ed Snyder</u> | 314-283-2861 |
| <u>Jason Kyle</u> | 314-805-2323 |
| <u>TJ Frederking</u> | 636-262-6756 |
| <u>Eric Ripp</u> | 314-363-3145 |

Brian Greenwald 314-873-5822
Nick Frederking 636-893-7550
Ron Wright 309-838-3876
Matt Miller 314-873-4411

Employee Spotlight

Scott Anderson



Yah, he's a ringer. You could probably say this about Scott's personal life and his professional life. He is that guy you want on your team. He admits he is going to slow down and only play softball maybe three nights a week instead of four or five this summer. (Yah. He's that good.) It ain't braggin' if you can really do it and Scott, well, he does it. He is the kind of guy who needs to be out there doing something competitive.

He's also a guy Meglio wanted on our team. We found a real ringer in Scott Anderson who has hit the

ground running with lighting applications as his primary position while stepping up to the plate and helping out with quotes, specifications, submittals, and finding products to fill the bases whenever he's needed to pinch hit. Although not yet on the team for a full season, in seven months he has already had a major impact in getting results. "I am happy to be with a growing and aggressive company," says Scott.

Growing up in Webster Groves and graduating from Lutheran High School South, Scott received his Associates Degree in Electrical System Design from Ranken Technical College in 2005. An internship with Ward and Jacobs led to a 16-year stint with that organization in its various forms and eventually led him to the opportunity at Meglio and Associates.

Scott played the piano in his younger years and would love to get back at it. He admits to being a bit of an electronics gizmo geek and likes to get the latest and smartest TV's and gadgets. He likes all kinds of movies but if having to pick one genre as his favorite, it would be horror films.

Something not many people know about Scott is that years ago around 2002 or 03, a couple of his best friends that had been Cardinal bat boys were able to hook them all up during Cardinal Spring Training to go clubbing with the likes of Cardinal players Edgar Renteria and Fernando

Vina. That's something not too many of us have been able to do. He says partying with Edgar was a challenge as Fernando had to do a lot of translating.

Scott and his wife Nicole have been happily married for over 14 years and although there are no little Andersons running around yet, the house is kept busy with their Siberian Husky, Bella and Australian Sheppard, Lexi. If they were lucky enough to ever win the lottery, after taking care of bills, the proper investing strategies, and buying the house on the beach in Florida, they would probably spend their fortune on helping save endangered animals. You can reach Scott on his cell at 314-809-7505 or email him at sanderson@meglio.com.

Tell us about a Meglio employee that went above and beyond & be entered to win one of five \$25 Visa Giftcards.

Email response to Tom Kyle, tkyle@meglio.com

Please feel free to share our newsletter with anyone you think might benefit from it. If someone shared this copy with you and you would like to subscribe yourself, click on the link below.

Subscribe to our Newsletter

Edition # 16 MindMasterMoney Answers

1. *How much more efficient is the powerful Modern Forms Hydra DC motor than an AC style motor?*
70%

2. *True or False: The SV4 is not shown on the 1:00 new product video above.*
False

3. *What is the second product featured on the 1:16 video above?*
Mimik 10 Bollard

4. *What year was STRAND born in the theatreland of London? a. 1914 b. 1964 c. 1994*
a. 1914

