

The Pipeline - Edition # 17 East



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ONLINE TRAINING*

+

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CREDITS*

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PLAY BRAINIAC BONUS BUCKS

Win Chances in a Drawing for a **\$25** Gift Card
\$\$ Look for the Double Dollar Sign **\$\$**

HOW TO PLAY

Look for the **\$\$** questions in each article. Then send an email to Tom Kyle at tkyle@meglio.com with the correct answers. Please put **Brainiac Bonus Bucks** in the subject line. You will get one chance for each correct answer. In other words, if you get all five answers correct, you get your name in the drawing five times. Answers and winners will be announced in the next Pipeline newsletter.

Edition #16 Brainiac Bonus Bucks Winner is

Kenny Allgeyer - Aschinger Electric

Congratulations Kenny!

You receive a \$25 Gift Card

Indoor and Outdoor

ignify



[Click Here to go to the Genlyte Solutions website](#)

INDOOR

ALKCO

CHLORIDE

by ignify

Day-Brite

by ignify



by  Signify

LIGHTOLIER

by  Signify

OUTDOOR



by  Signify

HABCO

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by  Signify

\$\$ 1. Which Genlyte product line specializes in exit and emergency lighting solutions? \$\$

Quality Products. Service Excellence



Eclipse Series



Type 4X Painted White Stainless Steel Wallmount Enclosure

Hinge Door with Handle

- Designed to enclose electrical and/or electronic equipment and protect against harsh, industrial environments for wallmount applications.
- Impressive styling features like hidden hinges and attractive latching systems make the Eclipse a suitable addition to any high-tech equipment installation.
- A wide range of sizes and practical accessories make this product line a complete package.

Watch the 1:45 min Eclipse Video Below



Learn More About the Eclipse
Series



**\$\$ 2. True or False:
The Hammond Eclipse Series can
be used indoors and outdoors.
(Watch the video above for the answer)\$\$**

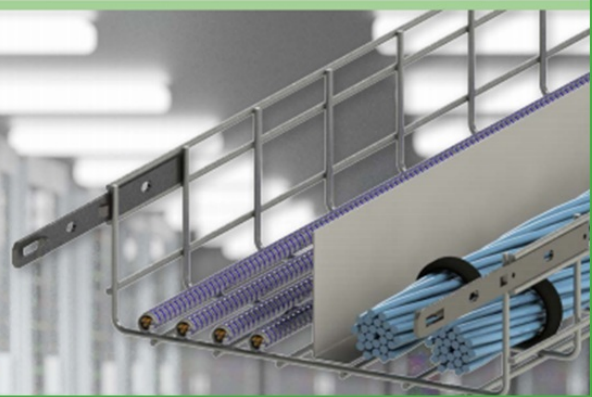
Atkore Free Take-Off Service

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Atkore™
Cope

THE NEW EAGLE BASKET

Cable Management Solutions



Cope Eagle Basket wire basket cable tray is a welded mesh cable management system produced from the highest quality steel wires. Eagle Basket's 2"x4" mesh permits continuous airflow to prevent heat buildup as well as dust and other contaminants. The Wire basket tray is produced by first welding a net, forming the channel, and then finishing after fabrication.

The Quick Latch™ Splicing System makes connecting wire basket tray fast and simple. The Quick Latch™, or self-splicing bars which come pre-installed on wire basket tray systems, eliminates the need for a typical nut and bolt type connection. Quick-Latch™ accessories are ideal for design-builds and expansion to existing grids, making installation fast and simple.

[Download the Eagle Basket Info PDF](#)

Watch the Eagle Basket 2:31 Video Below



[Visit the Atkore Cope website](#)

\$\$ 3.Experience is important.
Do you know what year Thomas Jefferson Cope
introduced the first cable tray to the electrical
industry? \$\$

[Click here to find out](#)

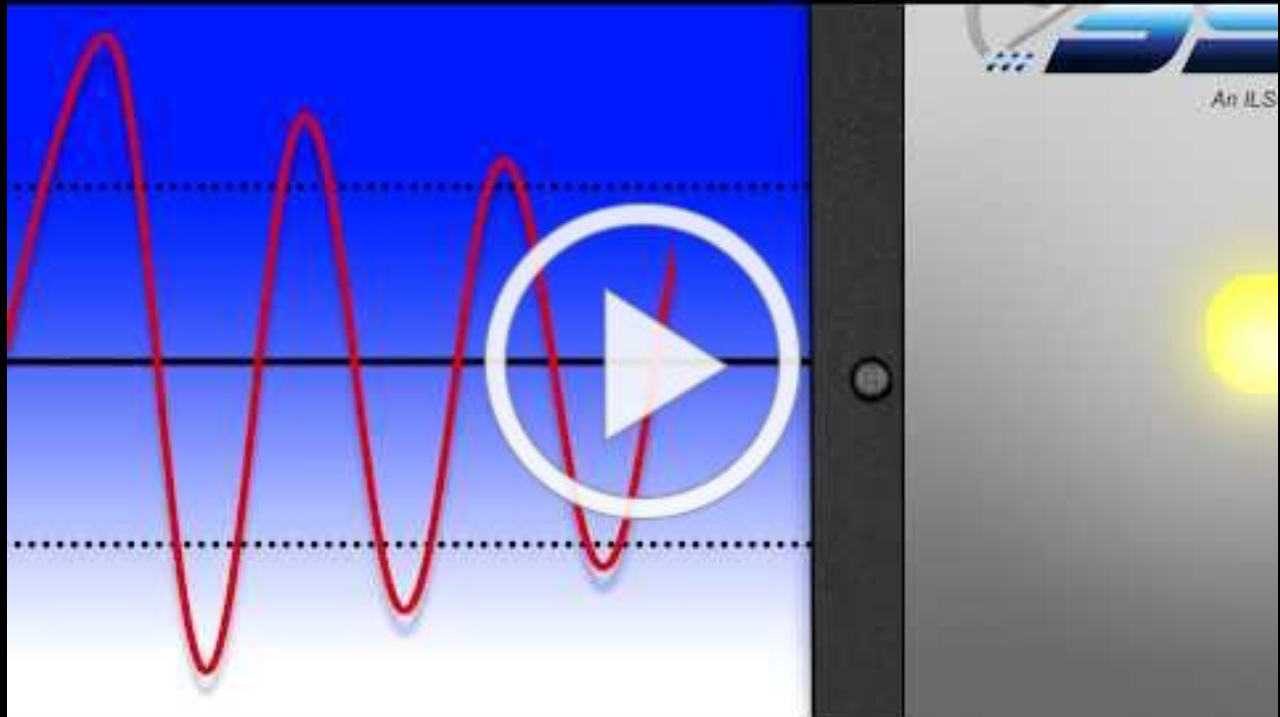
The Surge Protection You Need



Advantage™ Panel Protection SPDs are the ultimate in protection. Advantage offers true 10 mode discrete protection*, a nearly unlimited selection of options, every common North American voltage configuration, and surge current ratings from 100 to 900 kA per phase.

[Click Here to Download the SSI Product Overview](#)

Learn About Surge Protection
Watch the 5:11 Video Below



[Click Here to Visit the SSI Website](#)

\$\$ 4. True or False: SSI specializes in only the manufacture of surge protection devices.
Visit our website above to find out. \$\$

Gotcha!





Lights, Camera,
**Catch Them
In Action**



INTRODUCING WITNESS

Our first LED Wall Light with an Integrated HD Security Camera. Studies have shown that lighting reduces crime by up to 21%. Just imagine what adding a camera could do!

[LEARN MORE >](#)



Witness

**Our first LED Wall Light
with an Integrated HD
Security Camera**

WALL LIGHT FEATURES

Patented glare free design
More foot-candles on the ground
Traditional HID wall pack appearance
High efficiency
Proprietary reflector & LED placement
eliminates glare & offensive light
95% efficient reflector targets the light

SPECIFICATIONS

Lumens - 3908
Watts - 43
Lumens per watt - 96
CRI - 81
CCT - 3000K
Lifespan - 200,000 hours

CAMERA FEATURES

Simple and easy set up
1080p resolution
Extra wide field of view



[View Witness Product Line-up](#)

4 DAY LEAD TIME

\$\$ 5. How many hours of recorded footage does the Atlas Security App have available? \$\$
a.24 b.48 c.168

Meglio Employee Spotlight

Scott Anderson



Yah, he's a ringer. You could probably say this about Scott's personal life and his professional life. He is that guy you want on your team. He admits he is going to slow down and only play softball maybe three nights a week instead of four or five this summer. (Yah. He's that good.) It ain't braggin' if you can really do it and Scott, well, he does it. He is the kind of guy who needs to be out there doing something competitive.

He's also a guy Meglio wanted on our team. We found a real ringer in

Scott Anderson who has hit the ground running with lighting applications as his primary position while stepping up to the plate and helping out with quotes, specifications, submittals, and finding products to fill the bases whenever he's needed to pinch hit. Although not yet on the team for a full season, in seven months he has already had a major impact in getting results. "I am happy to be with a growing and aggressive company," says Scott.

Growing up in Webster Groves and graduating from Lutheran High School South, Scott received his Associates Degree in Electrical System Design from Ranken Technical College in 2005. An internship with Ward and Jacobs led to a 16-year stint with that organization in its various forms and eventually led him to the opportunity at Meglio and Associates.

Scott played the piano in his younger years and would love to get back at it. He admits to being a bit of an electronics gizmo geek and likes to get the latest and smartest TV's and gadgets. He likes all kinds of movies but if having to pick one genre as his favorite, it would be horror films.

Something not many people know about Scott is that years ago around 2002 or 03, a couple of his best friends that had been Cardinal bat boys

were able to hook them all up during Cardinal Spring Training to go clubbing with the likes of Cardinal players Edgar Renteria and Fernando Vina. That's something not too many of us have been able to do. He says partying with Edgar was a challenge as Fernando had to do a lot of translating.

Scott and his wife Nicole have been happily married for over 14 years and although there are no little Andersons running around yet, the house is kept busy with their Siberian Husky, Bella and Australian Sheppard, Lexi. If they were lucky enough to ever win the lottery, after taking care of bills, the proper investing strategies, and buying the house on the beach in Florida, they would probably spend their fortune on helping save endangered animals. You can reach Scott on his cell at 314-809-7505 or email him at sanderson@meglio.com.

Tell us about a Meglio employee that went above and beyond & be entered to win one of five \$25 Visa Giftcards.

Email response to Tom Kyle, tkyle@meglio.com

Please feel free to share our newsletter with anyone you think might benefit from it. If someone shared this copy with you and you would like to subscribe yourself, click on the link below.

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Brainiac Bucks Answers

Edition #16 East

\$\$ 1. \$\$ 1. True or False:

Using Plymouth's 1" wide electrical tape saves considerable time when used in a typical wrap.

True \$\$

\$\$ 2. True or False:

Meltric's solid silver-nickel contacts are 20 times more conductive than brass contacts.

(Watch the video above for the answer)

True. 20 times more conductive. \$\$

\$\$ 3. Experience is important.

Do you know what year Dialight was founded?

1938 \$\$

\$\$ 4. What is the first name of Mr. Ronk?

Visit the "About Us" page of the Ronk website above to find out.

LeRoy \$\$

