

# *The Pipeline* - Edition 14



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## Get Smart On Us!



*WE ARE OFFERING CUSTOMIZED  
ONLINE TRAINING*

*+*

*CONTINUING EDUCATION  
CREDITS*

*EMAIL OR CALL YOUR SALESPERSON  
BELOW TO SCHEDULE!*

For questions regarding any of these products or training,  
please call our office 314-524-4424,  
contact your salesperson directly  
or use the email link below:

[Brian Greenwald](#) (314-873-5822)

[Dave Meglio](#) (314-610-7139)

[Ed Snyder](#) (314-283-2861)

[Eric Ripp](#) (314-363-3145)

[Jason Kyle](#) (314-805-2323)

[Mike Meglio](#) (314-570-7454)

[Nick Frederking](#) (636-893-7550)

## PLAY BRAINIAC BONUS BUCKS

Win Chances in a Drawing for a \$25 Gift Card  
\$\$ Look for the Double Dollar Sign \$\$

### HOW TO PLAY

Look for the \$\$ questions in each article. Then send an email to Tom Kyle at [tkyle@meglio.com](mailto:tkyle@meglio.com) with the correct answers. Please put **Brainiac Bonus Bucks** in the subject line. You will get one chance for each correct answer. In other words, if you get all four answers correct, you get your name in the drawing four times. Answers and winners will be announced in the next Pipeline newsletter.

### New Product Line



*Made in the USA*

LS Cable & System U.S.A. Inc. is a leading U.S. manufacturer and supplier of energy wire and cable products serving the Commercial, Industrial, Renewable Energy and Utility markets.

Watch L S Cable & System USA Video Tour  
2:09

# Medium Voltage Energy Cable



## MV-105 Power

[DOWNLOAD SPEC SHEET](#)

**EPR/CTS/PVC Power, Type MV-105, 5kV-35kV  
Series E8 (Copper Conductors)  
Medium Voltage, EPR/Cu Tape Shield/PVC**

Type MV-105 Cable consist of fully annealed bare copper Class B stranded conductors, covered with ethylene propylene rubber (EPR), copper tape shield, and black PVC jacket. These cables are used in industrial power circuits.

**\$\$ 1. True or False: MV-105 Cable is rated at 105 degrees C for dry and wet applications. \$\$**

[MORE MEDIUM VOLTAGE ENERGY CABLE OPTIONS](#)



## State-of-Art SureClean™ Isolator Technology

Harnessing the best technology to solidify the future of the industry, we employ LS Cable & System USA's own proprietary process LS SureClean™, featuring customized material handling, isolator technology and a gravity conveyance that is setting new standards for clean material handling for medium voltage cables across the industry.

Download the SureClean Isolator  
Technology White Paper

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Transforming The Industry

Watch the MGM Transformer Intro Video 1:33



**SSSSSHHHH.....**

MGM has a proprietary low noise-reduction design that uses techniques to minimize magnetostriction-caused humming even below NEMA standards.

**How does the noise level of MGM Transformers compare?**

It's not by accident that you rarely hear transformers while visiting schools, hospitals, and offices where MGM transformers are installed. These sound sensitive environments often call for quiet transformers, and MGM can design units with sound levels an average of 3 dB below NEMA ST-20 standards.

# LEARN MORE

DOWNLOAD MGM LOW NOISE WHITE PAPER



\$\$ 2.Experience is important.  
Do you know the year  
MGM Transformer  
was established? \$\$

[Click here to find out](#)

SOMETHING NEW FROM



DOWNLOAD THIS RAPID SPLICE PDF



INTRODUCING **RAPID** **TRAY** **FEATUREING** **RAPID** **SPLICE**



**Now Only 2 Bolts!**



**Standard - 8 Bolts**

#### FEATURES & BENEFITS

- New Rapid Splice design eliminates 67%-75% of hardware, saving you labor time\*
- New light duty NEMA 8A-12A tray system – Available in all NEMA widths
- Available on 3", 4", 5", and 6" load depths
- Uses Cope® exclusive cold swaging process\*\*
- Meets Buy America
- Ladders and splice plates (System) is / are UL File No. E60627 NEC 392.60 classified



\* Splice kit provided with each ladder purchase or sold separately  
\*\* Better grounding properties and higher pullout strength than welded rungs

For more info visit [copecabletray.com](http://copecabletray.com)



800-882-5543

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**WATCH THE RAPID SPLICE VIDEO :31**



\$\$ 3.Cope is the original brand of cable tray.

Do you know what year Thomas Jefferson Cope developed the first modular cable tray system and introduced it to the electrical industry? \$\$

[CLICK HERE TO FIND OUT](#)



# ServiceDrive® VFD Cable System

Maximize the life of your drives with the only complete solution for common issues associated with VFD applications.

Watch the ServiceDrive Video 4:13



Download the ServiceDrive White Paper

**ServiceDrive® is the Engineer's Choice:**

~ Single Solution to Multiple Issues

(Cable Failure, Common-Mode Stray Current, Crosstalk)

~ Flat Copper Tape Shield

(Low Impedance Return Path)

## ~ 2kV Tray Cable Solution

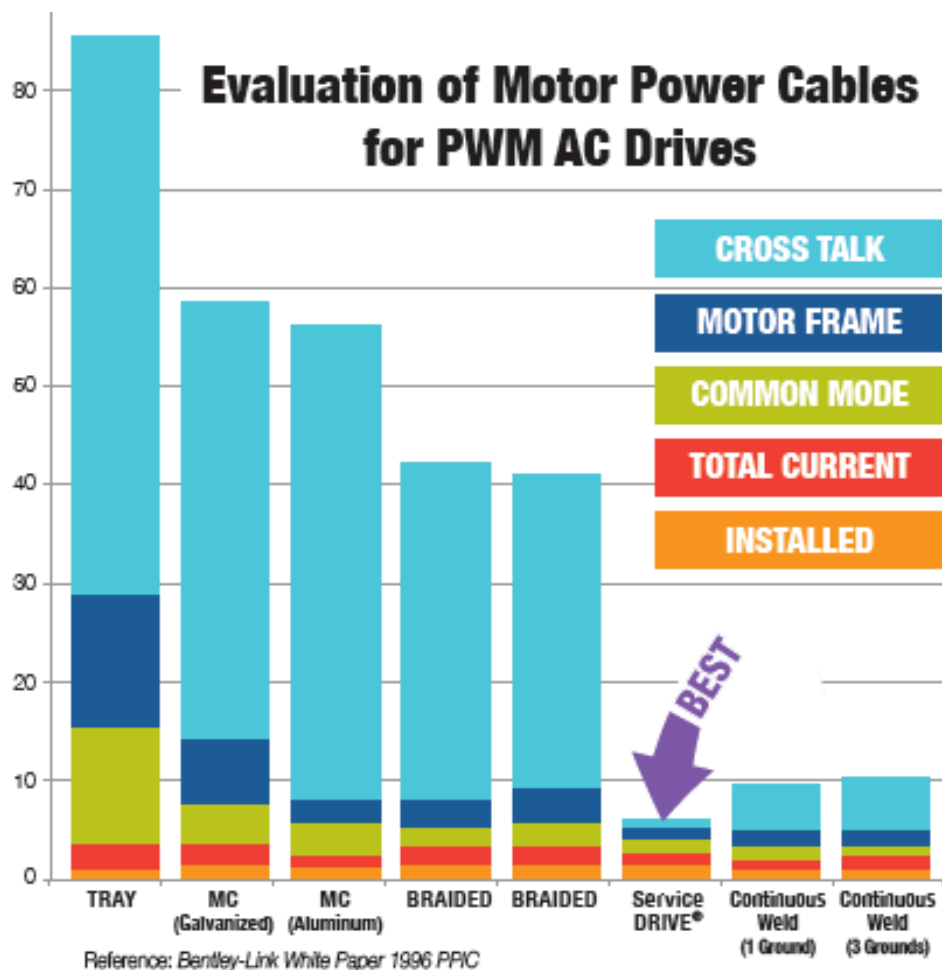
(Covers 600V, 1kV, and 2kV Applications)

## ~ Self-Terminating Connectors

(Easier to Install, Less Labor Required)

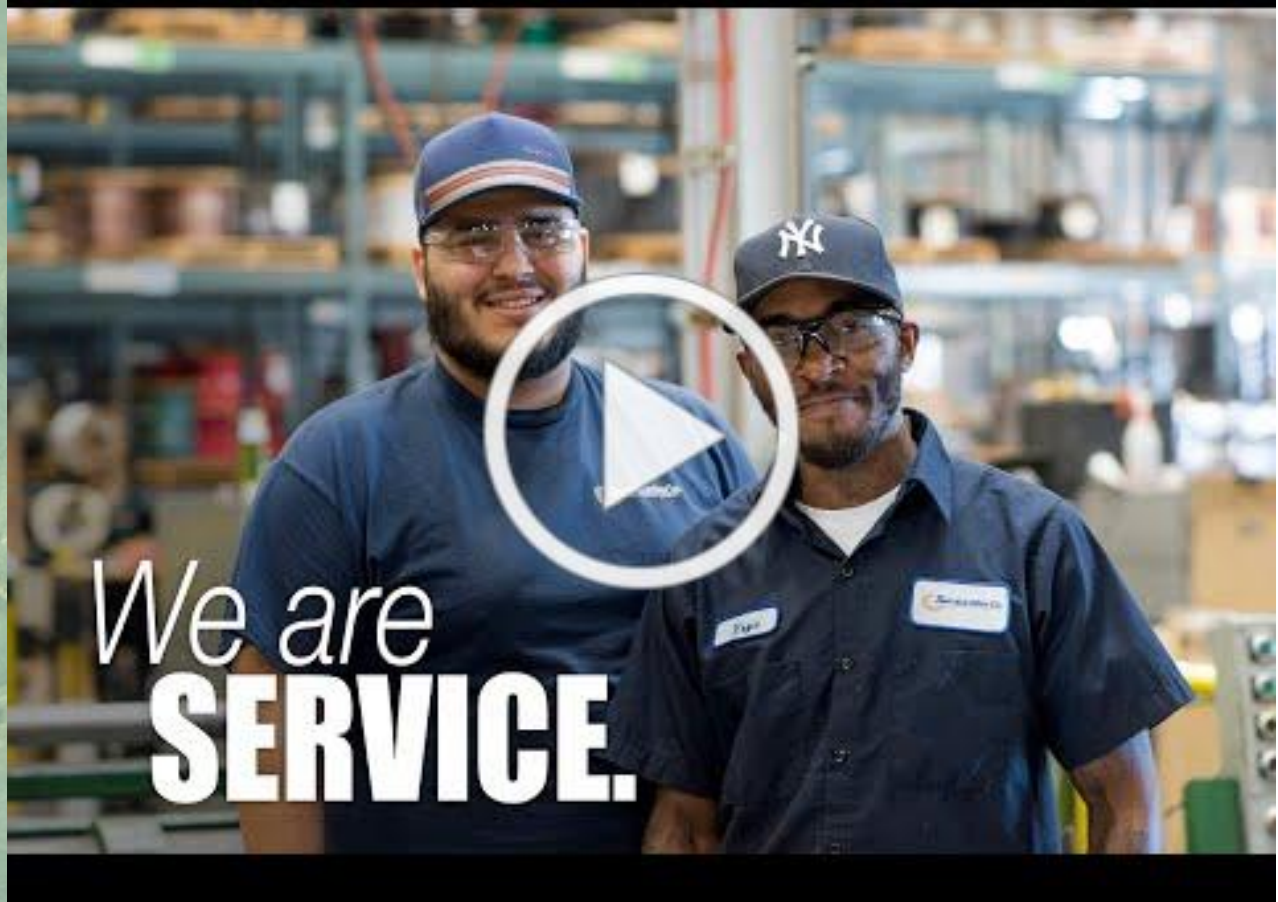
Learn More About  
ServiceDrive

Independent laboratory and field-testing by prominent end users have proven that the ServiceDrive<sup>®</sup> VFD Cable System is the best solution available.



\$\$ 4. For what year did ServiceDrive receive the EC&M Silver Award for Product of the Year? \$\$

Watch ServiceWire Company Video 3:28



## Meglio Employee Spotlight

### CARRIE HOPKINS



Carrie Hopkins grew up in Creve Coeur, Missouri and went to Parkway North High School. A few years in business school prepared her for office jobs with various companies in the St. Louis area. That was until her husband received a military transfer to Texas. There she lived and worked for 2 years before coming to work for Meglio in 2012.

Carrie now lives in Piggott, Arkansas and was working for Meglio from her home office well before COVID 19 made it a common thing.

As an Inside Sales Associate for Meglio, she is a product specialist for ILSCO, Arlington, Atlas, Plymouth, and the ECM lines.

Since her husband is now stationed at Fort Campbell, Kentucky, when she's not working for Meglio, she's a lone cowgirl, driving a tractor, delivering hay and feeding around 50 head of hungry cows. If she ever won the lottery, the first thing she would do is hire a cowhand. Then after taking care of her family, the next thing on her lottery list would be to travel to exotic places she's never been.

Ranching doesn't leave much time for hobbies, but one thing Carrie really likes is photography. She purchased a quality camera some years back and would like to use it more than she gets a chance to.

Carrie is a Rock 'n Roll fan with bands like The Eagles and ZZ Top on her playlist. She has fond memories of attending Super Jam concerts back in the day.

If you've ever emailed Carrie then you understand how she got her nickname, Chopkins, which she kind of likes. Her favorite season is the summertime, when it's warm and the grass is green, when you don't need a coat and can go barefoot if you want.

As a girl growing up, she liked collecting stamps. Nowadays she collects grandchildren and is all the way up to four; three boys and a girl. Visiting with them is one of her most favorite things to do and she's looking forward to an upcoming trip to Florida for a visit soon.

Tell us about a Meglio employee that went above and beyond & be entered to win one of five \$25 Visa Giftcards.

Email response to Tom Kyle, [tkyle@meglio.com](mailto:tkyle@meglio.com)

Please feel free to share our newsletter with anyone you think might benefit from it. If someone shared this copy with you and you would like to subscribe yourself, click on the link below.

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